Dear Supporters:

2019 MARKED IOWA DONOR NETWORK’S (IDN’S) TWENTY-FIFTH YEAR IN EXISTENCE AND WHAT A MONUMENTAL YEAR IT WAS! From record high organ and tissue donor activity bringing new and renewed life to many and the enactment of Logan’s Law, the new donation awareness legislation, it was a year to remember. Through it all, you, our readers, supporters and volunteers, were right there with us. Working together, we have a long tradition of honoring the altruism of donors and donor families in giving the gift of life and the renewed hope of better health.

Iowa Donor Network thrives because we have a wide and diverse community of supporters that include, doctors and nurses working in the hospitals that we serve, Department of Motor Vehicles and county treasurer office personnel asking about donation when Iowans get or renew their driver’s license, and all of the medical examiner and law enforcement or EMS personnel who realize that there is a potential for donation when they respond on scene or the funeral director who meets with a grieving family. It is to all of these people and the courageous donor families who say, “Yes” to donation that we dedicate this year’s annual report. You will learn more about these people and their stories in the following pages. Please enjoy this tribute to them!

Sincerely,

Suzanne Conrad  
Chief Executive Officer

Dr. Christie Thomas  
Chair, Board of Directors

KEVIN SLIFKA  
LIVING KIDNEY DONOR

“Organ donation is one of the most rewarding things an individual can be part of. I grew up with health concerns, so being able to help my brother and sister-in-law get through a tough patch in their lives was well worth my couple of months of discomfort. Seeing my nephew, who received my kidney, grow and be full of life is beyond rewarding! I am now even healthier and my heart has been impacted in a positive way.”
### WHO IS IOWA DONOR NETWORK

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<td>Working together to transform lives through organ and tissue donation</td>
<td>All are inspired to donate life</td>
<td>Caring • Responsibility • Adaptability • Respect • Integrity</td>
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| 113,000 Facebook followers | Two dedicated tissue recovery suites with off-site recovery capabilities | Iowa has one of the highest registration rates in the country |

| WE SERVE 123 HOSPITALS IN IOWA | 1.8 MILLION IOWANS REGISTERED YES | PRIMARY CALL CENTER FOR IOWA LIONS EYE BANK |

| WE SERVE 3.1 MILLION PEOPLE | WE COVER 55,857 SQUARE MILES | OFFICES IN NORTH LIBERTY AND ALTOONA |

| 77% of Iowans 18 and older are registered donors | 3,000+ individuals participated in signature events | Nearly a million miles are driven each year |
A RECORD NUMBER OF IOWANS TRANSFORMED LIVES

Iowa Donor Network (IDN) is proud to announce that for the second year in a row, a record number of Iowans transformed lives through organ donation and transplantation. In 2019, Iowa had the highest number of organ donors in the state’s history, resulting in more organs transplanted from Iowa donors than ever before. In total, 92 deceased organ donors in the state of Iowa generously gave 290 organs for transplant. IDN worked closely with our healthcare partners across the state to maximize donation opportunities. The number of Iowa organ donors in 2019 surpasses the previous record, set in 2018, by 24%. The number of organs transplanted surpasses the 2018 record by 16%. Thousands more lives across the country were enhanced by the generous gifts of 929 tissue donors. A single tissue donor can enhance 50-300 lives. In January of 2019, IDN became the sole communication center for the Iowa Lions Eye Bank, facilitating 936 cornea recoveries throughout the year.

“I am thrilled that Iowa Donor Network was able to save more lives in 2019 than in any previous year. I feel a deep sense of gratitude for the many Iowa donor families who made this life-giving accomplishment possible. I am humbled by those families who, absent an indication of their loved one’s intentions, courageously made the donation decision so that complete strangers could receive gifts that saved and improved their lives,” said SUZANNE CONRAD, CEO OF IOWA DONOR NETWORK

290 ORGANS TRANSPLANTED

92 ORGAN DONORS

THOUSANDS OF LIVES HEALED THROUGH TISSUE GRAFTS

929 TISSUE DONORS

YES

TERRELL JORDAN, SR.
HEART RECIPIENT

“My life was torn beyond repair. Then my donor hero came along and because he and his family said ‘YES’ to donation, I am here today — happy and living life to the fullest. Please don’t take your organs with you when you die. God knows we need them here. Please register as a donor today.”
In 2019, Iowa Donor Network (IDN) celebrated 25 years of carrying out our mission of *Working Together to Transform Lives Through Organ and Tissue Donation*. Since March 1st 1994, IDN has served as Iowa's sole organ procurement organization. During that time, 1,470 organ donors have given 4,919 organs for transplant. In 2000, IDN added to our services becoming the state's only tissue recovery agency. Since IDN began recovering tissue, 11,480 tissue donors have helped heal more than one million people around the world. We are honored that so many donor families have entrusted us with the care of their loved ones. Our growth in services continues, effective January 2019 IDN, serves as the communication center for the Iowa Lions Eye Bank. This new service allows IDN to support families of cornea donors at the time of donation. To celebrate our milestone anniversary, IDN hosted a fundraising luncheon in September. Thanks to our generous sponsors and supporters IDN raised more than $30,000 to continue supporting our mission.

**1,470 ORGAN DONORS**

**4,919 ORGANS TRANSPLANTED**

**11,480 TISSUE DONORS**

**12,324 DONOR FAMILIES SERVED**

**THANK YOU TO OUR GENEROUS SPONSORS FOR CELEBRATING AND SUPPORTING IOWA DONOR NETWORK’S 25 YEARS OF SERVICE:** Iowa Lions Eye Bank, Garrett M. Brockway Foundation, Dave & Kim Burdakin Family Foundation, Hills Bank and Trust Company, Bridge to Life, LifeCell, The Accel Group, Simons Perrine Moyer Bergman, PLC., Kent Corporation, LifeNet, Team Staffing Solutions, Steve Hauschilt, Shive Hattery, Travelers Insurance, Mike Stych Builders, Inc.
“LOGAN'S LAW,” IS A BILL WHICH ALLOWS IOWANS TO REGISTER AS ORGAN, EYE, AND TISSUE DONORS WHEN OBTAINING THEIR HUNTING, FISHING, OR FUR HARVESTER LICENSE.

975 PEOPLE REGISTERED THROUGH THE DNR SEPT - DEC 2019

LOGAN'S LAW IS NAMED IN HONOR OF LOGAN LUFT, A 15-YEAR-OLD BOY FROM CHARLES CITY, IOWA, WHO PASSED AWAY IN 2017 AND SAVED MANY LIVES BY BECOMING AN ORGAN AND TISSUE DONOR.

DONATE

WENDY LUFT
LOGAN’S MOM

“Logan's Law encompasses who Logan was. He was such an outdoorsman, he was such an avid fisherman, a hunter, and this allows those individuals to be able to sign up to be an organ donor, just like he did.”
NEW “DONOR” T-SHIRTS DRIVE DMV REGISTRATION INCREASE

Iowa Donor Network partnered with the Iowa Department of Transportation (DOT) to launch a donation awareness campaign in 2019 which helped drive up donor registration. Staff at driver’s license stations across the state wore blue and green t-shirts with the word “Donor” across the front. The “Donor” t-shirts were funded by a donation from the Lienemann Charitable Foundation in memory of Drew Lienemann. Dan and Wanda Lienemann, of Waukee, Iowa, made the donation in memory of their son Drew. Drew passed away in 2016 at the age of 18, but went on to save and enhance the lives of more than 190 people through his gifts of organ, eye, and tissue donation. A poster, showing the number of lives Drew impacted by choosing to become a donor, is also displayed at Iowa DOT driver’s license stations.

DREW’S IMPACT
1 INDIVIDUAL 190 LIVES IMPACTED SO FAR

“When Drew turned 16 and went to get his license, he made the decision to register as an organ, eye and tissue donor. Drew chose YES. While we miss Drew terribly each and every day, we are proud of the decision he made to be a donor and that he has been able to help so many others.”

DAN AND WANDA LIENEMANN
DREW’S PARENTS
In 2019, the Donate Life Iowa community showed up across the state to honor loved ones, celebrate renewed life, and advocate for organ, eye and tissue donation.

Thousands of individuals joined us for the annual Green 5K.

Hundreds of loved ones were honored and remembered at three Candlelight Tributes across the state.

Thanks to a generous gift from the Gerdin Family Foundation, IDN was able to honor three Iowans impacted by donation and transplantation during the 131st Tournament of Roses Parade in Pasadena, California.

HONOREES LEFT TO RIGHT: MIKE I DOUG I KAYTE
Throughout the year, IDN volunteers and staff took part in raising awareness and educating communities on facts about organ and tissue donation. It is our goal to empower, encourage and increase family discussions related to organ and tissue donation, and ultimately increase the number of individuals who mark “YES”. Iowa Donor Network is committed to valuing diversity and being inclusive of all team members, partners, donors, donor families and community members.

LIZ MARKERT
RECIPIENT FAMILY MEMBER

“Organ donation gave my daughter Emily the ability to ‘dream big’ and live life to its fullest daily after she received two lung transplants. She passed away in 2014. Since then, I’ve tried to spread donor awareness so more people can pass on the gift of life and allow others to live life to its fullest. Live it. Love it. Give it.”

Liz has organized the Emily’s Fight, Donate Life 5K since 2014 in Manson, Iowa. The event is held in August of each year and has raised over $75,000 for IDN since 2014.
DONOR FAMILY SATISFACTION

One of Iowa Donor Network’s service priorities is providing strong communication and emotional support during and after the donation process to donor families. Iowa Donor Network wants to understand how we can better serve our families and what unmet needs they may have that are not known or which are not being sufficiently fulfilled. Every three years, Iowa Donor Network employs The Research & Planning Group (RPG) to conduct a study to learn more about donor family perceptions and levels of satisfaction.

Results from our 2019 study found that 83% of donor families expressed high overall satisfaction and the score for almost every satisfaction variable measured being above the threshold for excellence.

THANK YOU DONOR FAMILY ADVISORY COMMITTEE

In 2014, Iowa Donor Network created a Donor Family Advisory Committee (DFAC) to focus on improving the donation experience and resources for our donor families. 2019 brought closure to our second DFAC cohort and their impact has been immeasurable. From implementing new resources to providing feedback on our philanthropic, volunteer and outreach activities, our advisory committee has made a big difference to donor families in Iowa.

IDN WOULD LIKE TO THANK

Amanda Richardson, Carrie Wymore, Dan and Wanda Lienemann, Deborah Hartzell, Karen Patterson, Lisa Firestine, Marcy Melby, Sandy Harris and Sarah Crawley for their service. Each committee advisor is a donor family member and has served a three-year term.
There is little that can aid a family in coping with the sudden loss of a loved one. When that loved one is active, young, vibrant, and owns a zest for life, the loss can be even more devastating. Our daughter Emily was killed in a car accident on December 5, 2010. In the midst of our grief, we found comfort in knowing that Emily was an organ donor. It has been healing to know the number of lives she has impacted.

The Bohnsack family continues to honor Emily’s legacy each year by planning a Green Out basketball game at Durant High School. They continue to spread awareness and hope through Emily’s story and have raised over $33,000 for Iowa Donor Network over the past eight years.

We know firsthand how Iowa Donor Network provides the best possible care to their donor families. Because of Emily, students and community members now understand the importance of being a registered donor and how many lives they could potentially save.

Thank you Suzy, Rob and Erin.
ACHIEVEMENTS

PERFORMANCE EXCELLENCE

Iowa Donor Network is honored to be recognized at the Bronze Achievement level by the Iowa Recognition for Performance Excellence (IRPE) program. IRPE is Iowa’s National Baldrige-based process designed to recognize role model organizations in education, manufacturing, nonprofit, healthcare and business.

HIGHLY ENGAGED EMPLOYEES

Iowa Donor Network is proud to have one of the most engaged workforces in the country according to Gallup. Each year IDN employees take the Gallup Q12 Survey to measure employee engagement. In 2019, IDN’s Gallup Q12 Survey results show 74% of IDN’s employees are engaged which is 39% higher than the national average.

$25,000 ALLERGAN TISSUE INNOVATION CHALLENGE GRANT

Iowa Donor Network is thrilled to be awarded $25,000 from Allergan’s Tissue Donation Innovation Challenge Grant. The funds are designated to create a HIPAA compliant, web-based app, that will provide real-time case information and resources to improve communication with funeral homes across Iowa.

LIFELINE

CARRIE THOMPSON
DONOR FAMILY

“On December 10, 2015 our son River was headed to school when he was involved in a catastrophic motor vehicle accident. In a single moment our entire world was forever altered. We cannot find the words to soothe the ache and pain of our loss because there simply are not any. However, knowing that our son has saved the lives of others has given us a lifeline to hold on to. He gave his recipients an opportunity at living again and continues to live on through each of his recipients.”
### REMEMBERING THOSE WHO GAVE THE GIFT OF LIFE IN 2019

**92 ORGAN DONORS | 929 TISSUE DONORS**

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Simon Fitzgerald  
Rachel Fjelstad  
Clare Fleischhacker  
Ira Fleisher
On May 5, 2014, my husband, Justin Lockett, passed away from a traumatic brain injury. Through the coordination of Iowa Donor Network, Justin saved the immediate lives of five strangers by donating his organs. In addition, he was able to donate tissue affecting another 300+ people.

The five men who received a lifesaving organ that day not only impacted them individually but their spouses and a total of 16 children who were able to keep their fathers. The ripple effect of donation is extremely impactful and gives an enormous sense of pride in your loved one that they were able to give the ultimate gift of life.

Kate started an annual event in Justin’s memory, Rusty Revolution, to raise funds and awareness for Iowa Donor Network. Over the last 5 years they have raised over $43,000 for Iowa Donor Network.

PRIDE

KATE HOWARD
DONOR FAMILY

“On May 5, 2014, my husband, Justin Lockett, passed away from a traumatic brain injury. Through the coordination of Iowa Donor Network, Justin saved the immediate lives of five strangers by donating his organs. In addition, he was able to donate tissue affecting another 300+ people.

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Kate started an annual event in Justin’s memory, Rusty Revolution, to raise funds and awareness for Iowa Donor Network. Over the last 5 years they have raised over $43,000 for Iowa Donor Network.
SOURCE OF FUNDS

ORGAN
$18,077,998

OTHER
$821,501

TISSUE
$8,797,294

CONTRIBUTIONS & GRANTS
$369,844
USE OF FUNDS

ORGAN AND TISSUE DIRECT COSTS
$19,283,237

GENERAL ADMIN
$2,513,631

FUNDRAISING
$201,282

HOSPITAL DEVELOPMENT, PUBLIC EDUCATION AND DONOR FAMILY SERVICES
$2,183,837

OTHER (INTEREST EXPENSE)
$155,200
IN HONOR OR MEMORY OF

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